



Government of Pakistan Finance Division

CHIEF EXECUTIVE OFFICER (CEO) Required for EXIM BANK OF PAKISTAN

The Government of Pakistan has established the EXIM Bank of Pakistan which is a dedicated financial institution to promote the expansion and diversification of export base of Pakistan in terms of commodities, services and regions by providing export and import credit facilities, guarantees, insurance and other necessary services. The EXIM Bank intends to appoint Chief Executive Officer, to be posted at Head Office, SBP Building, Karachi. Candidates meeting following criteria may apply.

Qualifications & Experience

- Masters Degree or equivalent in Banking & Finance/Economics or related fields) or a Chartered Accountant or foreign qualification of equivalent level from HEC recognized university/institution.
- Minimum 25 years of experience out of which at least 10 years in leadership role in banking especially trade finance, at a senior level of management in a large reputable organization, preferably at an export credit agency/EXIM Bank.
- Excellent written and verbal communication skills.
- The ability to build and lead a cohesive and dynamic team and develop the business in line with the organization's vision and strategic direction.
- Maximum age 55 years

Responsibilities

- Manage the Bank efficiently including effective control on financial matters subject to oversight and directions of the Board of Directors.
- Support the Board to provide good governance and strategic planning based on timely, accurate and reliable information.
- Ensure development of plans, priorities, performance measurements, management controls and critical success factors.
- Steer the organization towards the achievement of its Strategic objectives.
- Plan, develop, and implement strategies for generating resources and/or revenues for the Company
- Develop and maintain key stakeholder relationships.
- Ensure the company complies with appropriate legislation and regulations, contracts and service agreements.
- Ensure the financial viability and growth of the organization.
- Effectively allocate full range of financial, infrastructure and human resources of the company.

Remuneration

Market based remuneration package reflecting the level of skill and experience brought to the position will be negotiated with the successful candidate.

Applications: Interested applicants (only Pakistani citizens) must submit updated resume along with passport size photographs to the following address within 15 days of publishing of advertisement.

**Ch. Mehboob Ilahi
Deputy Secretary (IF)
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