

GOVERNMENT OF PAKISTAN
FINANCE DIVISION
(INTERNAL FINANCE WING)

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**FINAL EVALUATION OF TENDER ON FEASIBILITY STUDY FOR
MODERNIZATION AND RESTRUCTURING OF PAKISTAN MINT, LAHORE**

Request for Proposals (RFP) inviting bids for feasibility study on modernization and restructuring of Pakistan Mint, Lahore was published in national press as well as up loaded at websites of Finance Division (www.finance.gov.pk) and PPRA (www.ppra.org.pk).

2. The following seven firms submitted their Technical and Financial Proposals:-

- i) W. Wien & Associates,
4th Floor, Software Technology Park, 5-A constitution Avenue, Islamabad
- ii) The Royal Mint, Llantrisant, Pontyclun, CF72 8YT, United Kingdom (Represent in Pakistan: DATA Group, Lahore).
- iii) Allied Engineering Consultants (Pvt) Ltd.,
19-A, Hali Road, Gulberg-II, Lahore.
- iv) UHY Hassan Naeem Associates (Pvt) Ltd.,
193-A Shah Jamal Lahore.
- v) Avais Haider Liaquat Nauman Chartered Accountants
1/C-5, Sikander Malhi Road, Canal Park, Gulberg II, Lahore.
- vi) Weitek Group
Strategy & Management Consultants, Lahore.
- vii) SID Consultant GmbH,
Dernburgstr. 59, 14057 Berlin, Germany.
(Represent in Pakistan: EA Consulting Pvt. Ltd, Karachi).

3. **Technical proposals were opened on 15th March, 2011.** The Selection Committee, constituted under the Chairpersonship of AFS (IF) specifically for this purpose, evaluated technical proposals of all the bidders. **Five firms, being non-responsive, could not meet the criteria** mentioned in RFP-Document. However, the following **two firms technically qualified** for opening of Financial Proposals:

- i) The Royal Mint,
Llantrisant, Pontyclun, CF72 8YT, United Kingdom
(Represent in Pakistan: DATA Group, Lahore)
(*Hereafter called The Royal Mint, UK*)
- ii) SID Consultant GmbH,
Dernburgstr. 59, 14057, Berlin, Germany
(Represent in Pakistan: EA Consulting Pvt. Ltd, Karachi).
(*Hereafter called SID Consult, Germany*)

4. The meeting of Selection Committee for opening of Financial Proposals was held on **16th May, 2011** in the Committee Room of Finance Division, Islamabad, as per Rule-36(b)(vii) of Public Procurement Rules, 2004 and Rule-3(B)(ii)(C)(ii) of Procurement of Consultancy Services Regulations, 2010. Representatives of the above cited two technically qualified firms were also present in the meeting. The Financial Proposals were opened

publically and the total amount was spoken loudly and the technical score gained by two firms was also announced so that the process of hiring of consultants may be kept transparent. The detail of Technical and Financial Proposals of two firms is as under:-

Name of Firm	Technical Score obtained (Weightage = 80)	Total Cost Quoted (in thousand) (Weightage = 20)		Total Cost: Conversion into Pak Rupees (Forex rate as on 15-3-2011) *
		Foreign Currency	Rupees	
i) The Royal Mint, U.K.	73.95 (Weightage = 59.16)	(GBP) 253,000	-	(Rate GBP=137.8628) 34,879,288 (Weightage = 20)
ii) SID Consultant, Germany	67.18 (Weightage = 53.74)	(Euro) 288,235 (Rs.34,332,276)	6,168,500	(Rate Euro =119.1121) 40,500,776 (Weightage = 17.2)

*Source: State Bank of Pakistan <http://www.sbp.gov.pk/ecodata/Rates/WAR/Months.asp>

5. After giving weightage with ratio of 80:20 to Technical and Financial Proposals respectively as per criteria laid down at page-23 of RFP-Documents, the summary position of the both firms is as under:-

S.No.	Firm name	Tech. Weightage	Fin. Weightage	Total Combined Score
1.	The Royal Mint, U. K.	59.16	20	79.16
2.	SID Consultant, Germany	53.74	17.2	70.94

6. The Royal Mint, UK, being technical highest and financially lowest bidder, has grasped the top position and SID Consult, Germany is the second one. The Royal Mint, UK has, therefore qualified to carry out Feasibility Study on Modernization and Restructuring of Pakistan Mint, Lahore.